Contract Na	me: NY - Off General Ser	vice - Microsoft Lic			
Contract Number: PT55722				Effective Date: 08/09/2007	
Duine True					
Price Type: HP Item #		Description	Retail	NYS Price	
*377765	VI-STD-C-NY	VI3 Standard 2CPU License including 3 year Platinum Software A		\$5,475.72	
*377764	VI-ENT-C-NY	VI3 Enterprise 2CPU License including 3 year Platinum Software A	\$9,415.63	\$8,396.11	
*377758	VI-STD-ENT-UG-C-NY	VI3 Standard to Enterprise 2CPU Upgrade including 3 year Platin	\$4,262.25	\$3,758.53	
*377755	VI-VCMS-C-NY	Virtual Center Management Server License including 3 year Platin	\$8,187.50	\$7,300.97	
*377761	ACE2-STD-ENG-W-C-NY	ACE2 Standard Kit including 3 year Platinum Software Assurance	\$8,185.86	\$7,299.50	
*377762	ACE2-ENT-ENG-W-C-NY	ACE2 Enterprise Kit including 3 year Platinum Software Assurance	\$26,198.36	\$23,361.64	
*377763	ACE2-VOL-KEY-ADD-NY	ACE2 Additive Volume License Key including 3 year Platinum Sof		\$116.82	
*377760	VLM-SVR-C-NY	Lab Manager Server 2 including 3 year Platinum Software Assura	\$24,562.50	\$21,902.90	
*377759	VLM-NODE2-C-NY	Lab Manager 2CPU Agent including 3 year Platinum Software As		\$1,460.19	
*377756	VLM-STD-FND-C-NY	Lab Manager Standard Foundation Bundle including 3 year Platir	\$57,312.50	\$51,106.78	
*377757	VLM-STD-EXP-C-NY	Lab Manager Standard Expansion Bundle including 3 year Plating		\$29,203.88	
*377781	VLM-ENT-FND-C-NY	Lab Manager Enterprise Foundation Bundle including 3 year Plati		\$65,708.70	
*377752	VLM-ENT-EXP-C-NY	Lab Manager Enterprise Foundation Bundle including 3 year Software		\$43,805.81	
A548288	CON-ESX-VDI-C	VMware Virtual Desktop Infrastructure (VDI) Pilot	\$18,000.00	\$17,219.39	
A358299	CON-ESX-P2V	VMware PS Workshop: P2V Jumpstart	\$6,000.00	\$5,739.80	
A434390	CON-ESXVC-JS	VMware PS Workshop: VI Jumpstart	\$10,000.00	\$9,566.33	
A415892	CON-ESXVCP2V-JS	VMware PS Workshop: VI w/P2V Jumpstart	\$13,500.00	\$12,914.54	
A389876	CON-EXP	VMware Consulting Expense Reimbursement	\$2,200.00	\$2,104.59	
A433904	CON-TAM	VMware TAM Technical Account Manager (Includes Travel for	\$40,000.00	\$38,265.31	
A453904 A468039	CON-ESX-HC-AW	VMware PS Advanced Workshop: Health Check	\$9,000.00	\$8,609.69	
A469523	CON-ACE-JS	VMware PS Workshop: ACE Jumpstart	\$9,000.00	\$5,739.80	
A409523 A376793	CON-ESX-SCON	VMware PS Virtualization Assessment	\$0,000.00	\$19,132.65	
A376793 A641496	CON-ESX-SCON CON-ESX-UPG				
A041490 A401119		VMware Infrastructure Upgrade Pilot	\$9,000.00	\$8,609.69	
A401119 A609233	CON-TM CON-LM-JS	VMware PS Consulting Time and Materials per day - EMEA VMware PS Workshop: Lab Manager Jumpstart (2 days) - North A	\$3,000.00	\$2,869.90	
			\$6,000.00	\$5,739.80	
A627783	EDU-VI3-DSAOE	Virtual Infrastructure 3: Deploy, Secure and Analyze -Open Enroll		\$3,152.10	
A641488	EDU-VI3-DSAOS	Virtual Infrastructure 3: Deploy, Secure and Analyze -Onsite	\$27,500.00	\$26,307.40	
A436915	EDU-WS-TTOS	Workstation Technical Training - Onsite	\$6,000.00	\$5,739.80	
A548306	EDU-WKS-TTXP	Workstation Class Onsite - Per Person Beyond 12	\$600.00	\$573.98	
A376787	EDU-WS-TTOE	Workstation Technical Training - Open Enrollment	\$600.00	\$573.98	
A413390	EDU-GSX-SMOS	GSX Server Systems Management Onsite	\$8,000.00	\$7,653.06	
A376785	EDU-GSX-SMOT	GSX Server Systems Management Online Training	\$800.00	\$765.31	
A375305	EDU-ESX-SRV	ESX Server Equipment Kit	\$5,000.00	\$4,783.16	
A436911	EDU-VC-SMOS	VirtualCenter System Management Onsite	\$5,000.00	\$4,783.16	
A548308	EDU-VC-SMXP	VirtualCenter Class Onsite - Per Person Beyond 12	\$500.00	\$478.32	
A420532	EDU-VC-SMOT	VirtualCenter Online Training	\$800.00	\$765.31	
A641487	EDU-VCP	VCP Exam Fees	\$5,000.00	\$4,783.16	
A457855	EDU-VI-EVOS	Virtual Infrastructure w/ ESX Server & VirtualCenter - Onsite	\$25,000.00	\$23,915.82	
A548309	EDU-VI-EVXP	Virtual Infrastructure Class Onsite - Per Person Beyond 12	\$2,500.00	\$2,391.58	
A469520	EDU-VI-EVLOS	Virtual Infrastructure w/ ESX Server and VirtualCenter and Extend		\$28,698.98	
A548310	EDU-VI-EVLXP	Virtual Infrastructure Class w/Extended Lab Onsite - Per Person Be		\$2,869.90	
A548701	EDU-VI-P2VOS	Virtual Infrastructure w/ ESX Server, VirtualCenter, and P2V - Ons		\$31,090.56	
A548702	EDU-VI-P2VXP	Virtual Infrastructure Class w/P2V Onsite - Per Person Beyond 12	\$3,250.00	\$3,109.06	
A446354	EDU-VI-EVOE	Virtual Infrastructure w/ ESX Server & VirtualCenter - Open Enroll	\$2,995.00	\$2,865.11	
A469545	EDU-VI-EVLOE	Virtual Infrastructure Extended Laboratory - Open Enrollment	\$500.00	\$478.32	
A548718	EDU-P2V-SMOE	Server Migration Using VMware P2V Assistant - Open Enrollment	\$1,495.00	\$1,430.16	
A548719	EDU-P2V-SMOS	Server Migration Using VMware P2V Assistant - Onsite	\$12,500.00	\$11,957.91	
A548720	EDU-P2V-SMXP	Server Migration Class Onsite - Per Person Beyond 12	\$1,250.00	\$1,195.80	
A436914	EDU-EXP	VMware Education Expense Reimbursement	\$3,000.00	\$2,869.90	
A479375	EDU-ACE-DDMOE	VMware ACE: Deploying Secure Desktops - Open Enrollment	\$1,495.00	\$1,430.16	
A479374	EDU-ACE-DDMOS	VMware ACE: Deploying Secure Desktops - Onsite	\$12,500.00	\$11,957.91	
A479380	EDU-ACE-DDMXP	VMware ACE: Deploying Secure Desktops - Onsite, Per Person Be	\$1,250.00	\$1,195.80	
A479385	EDU-DDD-EVOE	Virtual Infrastructure 2: Design, Deploy, Diagnose - Open Enrollm	\$3,295.00	\$3,152.10	

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Contract Number: PT55722				Effective Date: 08/09/2007			
Price Type: NYOGS							
HP Item #	<sup>£</sup> Mfg#	Description	Retail	NYS Price			
A479382	EDU-DDD-EVOS	Virtual Infrastructure 2: Design, Deploy, Diagnose - Onsite	\$27,500.00	\$26,307.40			
A479372	EDU-DDD-EVXP	Virtual Infrastructure 2: Design, Deploy, Diagnose - Onsite, Per Pe	\$2,750.00	\$2,630.74			
A548704	EDU-VI-INOE	Virtual Infrastructure Introduction	\$750.00	\$717.48			
A548705	EDU-VI-INOS	Virtual Infrastructure Introduction	\$6,250.00	\$5,978.96			
A548706	EDU-VI-INXP	Virtual Infrastructure Introduction	\$625.00	\$597.90			
A548708	EDU-VI-OPOE	Virtual Infrastructure Operator	\$1,495.00	\$1,430.16			
A548709	EDU-VI-OPOS	Virtual Infrastructure Operator	\$12,500.00	\$11,957.91			
A548710	EDU-VI-OPXP	Virtual Infrastructure Operator	\$1,250.00	\$1,195.80			
A560441	EDU-VI-WNOE	VMware Infrastructure 3: What's New	\$1,495.00	\$1,430.16			
A587710	EDU-VI-WNOS	VMware Infrastructure 3: What's New	\$12,500.00	\$11,957.91			
A641486	EDU-VI-WNXP	VMware Infrastructure 3: What's New	\$1,250.00	\$1,195.80			
A641485	EDU-VI2-DSAOE	VMware Infrastructure 2: Design, Secure, and Automate – Open	\$3,295.00	\$3,152.10			
A641484	EDU-VI2-DSAOS	VMware Infrastructure 2: Design, Secure, and Automate – Onsite	\$27,500.00	\$26,307.40			
A577434	EDU-VI3-ICOE	VMware Infrastructure 3: Install and Configure – Open Enrollmen	\$2,995.00	\$2,865.11			
A592920	EDU-VI3-ICOS	VMware Infrastructure 3: Install and Configure – Onsite	\$25,000.00	\$23,915.82			
A641483	EDU-VI3-ICXP	VMware Infrastructure 3: Install and Configure – Onsite Additiona	\$2,500.00	\$2,391.58			
A641482	EDU-VMS-OE	Mastering VMware Server - Open Enrollment	\$800.00	\$765.31			
A641489	EDU-VMS-OS	Mastering VMware Server - Onsite	\$8,000.00	\$7,653.06			
A641494	EDU-VMS-XP	Mastering VMware Server - Onsite, Additional Student	\$800.00	\$765.31			
A641493	EDU-VI3-OPOE	Virtual Infrastructure 3: Operators - Open Enrollment	\$1,495.00	\$1,430.16			
A641492	EDU-VI3-OPOS	Virtual Infrastructure 3: Operators - Onsite	\$12,500.00	\$11,957.91			
A641491	EDU-VI3-OVOE	Virtual Infrastructure 3: Overview - Open Enrollment	\$750.00	\$717.48			
A641490	EDU-VI3-OVOS	Virtual Infrastructure 3: Overview - Onsite	\$625.00	\$597.90			
A580951	SVC-O-CR100	Consulting & Training Credits - Prepaid Services - PSO Credit \$0	\$100.00	\$95.66			
A580950	SVC-10-CR90	Consulting & Training Credits - Prepaid Services - PSO Credit \$15	\$90.00	\$86.10			
A580949	SVC-15-CR85	Consulting & Training Credits - Prepaid Services - PSO Credit \$60	\$85.00	\$81.32			
A580952	SVC-20-CR80	Consulting & Training Credits - Prepaid Service - PSO Credit \$12	\$80.00	\$76.53			
A600957	CON-ESX-BC-ADD	BUSINESS CONTINUITY - JUMPSTART ADD ON	\$3,000.00	\$2,869.90			
A548707	EDU-VI-IN-KIT	VI INTRODUCTION-EDU 1 SET - STUDENT MATERIAL FOR INTRO	\$100.00	\$95.66			
A548711	EDU-VI-OP-KIT	VI OPERATOR -EDU - 1 SET - STUDENT MATERIAL OPERATOR CO	\$200.00	\$191.33			
A469521	TRNG-EXP	VMWARE EDUCATION - EXPENSE REIMBURSEMENT	\$3,000.00	\$2,869.90			
A469519	EDU-VI-SCOE	VMWARE EDUCATION - SERVER CONSOLIDATION OPENENR	\$1,495.00	\$1,430.16			
A469518	EDU-VI-SCOS	VMWARE EDUCATION - SERVER CONSOLIDATION ONSITE	\$12,500.00	\$11,957.91			
A469517	EDU-VI-SCXP	VMWARE EDUCATION - SERVER CONSOLIDATION ONSITE/S	\$1,250.00	\$1,195.80			
A469527	EDU-VI-SC-KIT	VMWARE EDUCATION - SERVER CONSOLIDATION STUDENT	\$200.00	\$191.33			
A469538	EDU-VDC-SRV	VIRTUAL DATA CENTER - EQUIPMENT KIT RENTAL PER DAY	\$750.00	\$717.48			
A548307	EDU-GSX-SMXP	VMWARE EDUC SVCS - GSX ONSITE - PER PERSON 12	\$800.00	\$765.31			